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NSAE-00 NSC-10 PA-04 RSC-01 PRS-01 SPC-03 SS-20

USIA-15 SAM-01 EB-11 COME-00 TRSE-00 AGR-20 DRC-01

SR-02 ORM-03 AID-20 IGA-02 /152 W

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R 200856Z FEB 74

FM AMEMBASSY PHNOM PENH

TO SECSTATE WASHDC 5060

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E.O.11652: GDS TAGS: EAID EFIN CB

SUBJECT: HYPERINFLATION IN CAMBODIA AND THE NEW ECONOMIC POLICY

REF: A. PHNOM PENH 13325; B. PHNOM PENH 14293

1. AS WASHINGTON AGENCIES WILL RECALL, ON DECEMBER 1
OUR ASSESSMENT OF CAMBODIA'S LARGE HYPERINFLACTION AND PROPOSED
CERTAIN MEASURES WHICH WE RECOMMENDED WE BE AUTHORIZED TO DISCUSS
WITH THE GKR. AFTER SEVERAL EXCHANGES WITH WASHINGTON WE WERE
AUTHROIZED TO UNDERTAKE DISCUSSIONS AND NEGOTIATIONS FOR A PROGRAM
GENERALLY ALONG THE LINES PROPOSED BUT WITHOUT COMMITMENT BY US
OF THE AMOUNTS OF RICE AND ECONOMIC ASSISTANCE WHICH WE HAD PREDICATED NECESSARY FOR THE NEW PROGRAM. IN THE LATTER PART OF DEC.
WE COMMENCED INTANSIVE DISCUSSIONS WITH THE NEW LONG BORET GOVT.
AGREEMENT WAS REACHED AND ON DECEMBER 28 THE NEW PRIME MINISTER
INCLUDED MUCH OF THE NEW ECONOMIC POLICY IN HIS INAUGURAL ADDRESS
TO THE NATIONAL ASSEMBLY. THIS MESSAGE IS INTENDED AS A REVIEW OF
THE PROGRESS IN ITS EXECUTION.

2. THERE WERE SEVEN ESSENTIAL FEATURES TO THE NEW ECONOMIC PROGRAM.
A. THE SUPPLY OF RICE WAS TO BE AUGMENTED AND THE PRICE BROUGHT
DOWN. IN OUR ORIGINAL PROPOSAL WE HAD POSTULATED THAT DEFLATIONARY
ACTION WAS NECESSARY BY DRASTICALLY LOWERING THE PRICE OF RICE ON
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THE FREE MARKET. AT THAT TIME THE PRICE WAS 13,000 RIELS PER 100

KILO SACK. WE HAD HOPED TO LOWER THAT AT LEAST TO 9,000 RIELS AND POSSIBLY MORE. AS OF NOW THE PRICE OF AMERICAN RICE ON THE FREE MARKET IS ABOUT 6,500 RIELS PER 100 KILO SACK. THE PRICE OF BATTAMBANG RICE ON THE FREE MARKET HAS DROPPED FROM ABOUT 20,000 RIELS PER SACK TO A BIT OVER 13,000 RIELS. THIS DRAMATIC RESULTS HAS BEEN ACHIEVED BY THE SUBSTANTIAL PROGRESS MADE IN BUILDING UP RICE STOCKS TO CLOSE TO SIX WEEKS SUPPLY IN PHNOM PENH. NO ATTEMPT HAS BEEN MADE TO "FLOOD THE MARKET" BUT DISTRIBUTION HAS BEEN GENEROUS, INITIALLY 650 TONS PER DAY FROM PUBLIC STOCKS AND WITH THE ATTRITION OF SOME LOCAL RICE INTO THE MARKET AND THE BUILDUP OF PRIVATE STOCKS, THIS DISTRIBUTION HAS DROPPED TO 440 TONS PER DAY. MAINTENACE OF REASONABLE PRICE FOR RICE DURING THE COURSE OF 1974 REQUIRES, OF COURSE, CINTINUED ADEQUATE IMPORT LEVELS.

B. THE BUDGET DEFICIT WAS TO BE CONTINUEDAND GREATER SCRUINTY EXERCISED OVER MILITARY AND CIVIL EXPENDITURES. IN OUR DISCUSSIONS WITH THE GOVERNMENT WE HAD POSTULATED THAT THE FISCAL SECTOR DEFICIT SHOULD NOT EXCEED 10 BILLION RIELS. IT IS STILL TOO EARLY TO TELL THE EXTENT TO WHICH WE WILL BE SUCCESSFUL IN THIS ENDEAVOR. WE HAVE SCRUTINIZED THE BUDGET, PARTICULARLY THE MILITARY BUDGET, THIS YEAR WITH THE GKR IN GREATER DETAIL THAN BEFORE. MILITARY MATERIAL COSTS IN PARTICULAR HAVE BEEN GIVEN ATTENTION TO ASSURE ON THE ONE HAND ADEQUACY AND ON THE OTHER THAT UNCESSARY EXPENDITURES ARE NOT AUTHORIZED. CONSIDERABLY MORE NEEDS TO BE DONE IN ASSURING ADEQUATE BUDGETARY CONTROL OVER THESE EXPENDITURES AND IN TRYING TO CREATE AN EFFECTIVE WORKING RELATIONSHIP AMONG THE VARIOUS KHMER OFFICES AND MINSTRIES CONCERNED. WE WILL SHORTLY HAVE A BUDGET EXPERT TO STICK WITH THIS PROBLEM.

C. GKR REVENUES BOTH FOM DOMESTIC SOURCES AND EXTERNAL AID WERE TO BE MAXIMIZED. THE TARGET FOR DOMESTIC REVENUES WAS SET AT 20 BILLION RIELS AND WE ARE AT THIS MOMENT HOPEFUL OF ITS ACHIEVEMENT. THE MAXIMIZATION OF REVENUE FROM FOREIGN AID IS DEPENDENT, OF COURSE, ON THE VOLUME OF SUCH AID BUT MORE IMPORTANTLY ON THE EXCHANGE RATE. IN OUR INTIAL PROPOSAL, WE HAD POSULATED THAT AN IMMEDIATE DEVALATUION OF THE RIEL TO 425 RIELS PER DOLLAR WAS DESIREABLE. WITH CONSIDERABLE RELUCTANCE, THE GOVT DID AGREE TO DEVALUE THE RIEL BY 25 P/C TO 375 RIELS PER DOLLAR. IT MUST BE NOTED THAT THOSE IN THE GKR WHO WERE OPPOSED TO THE PROPOSED DEVALUATION WERE SUPPORTED BY THE IMF RES REP, WHOSE OPPOSITION TO A REALISTIC EXCHANGE RATE HAS MADE IT MORE DIFFICULT TO MAKE ACCEPTABLE PROGRESS IN THIS DIRECTION. WE HAD HOPED AS PART OF INCREASING CONFIDENTIAL

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DOMESTIC REVENUES TO SEE A REFORM OF THE FISCAL AND CUSTOMS SYSTEM AND IN THIS AREA PARTICULARLY HAD EXPECTED THE ASSISTANCE OF THE IMF. NO SUCH ASSISTANCE HAS BEEN FORTHCOMING BUT WE ARE HOPEFUL WITH AN U.S. BUDGET EXPERT WE WILL BE ABLE TO MAKE PROGRESS DURING THE YEAR. REVENUE POLICY ALSO WAS POSTULATED ON THE BASIS OF REALISTIC POL AND UTILITY PRICES SET BY THE GOVT. IN THE AREA OF UTILITY RATES, GOVERNMENT PERFORMANCE HAS BEEN GOOD, FOR EXAMPLE, ELECTRICITY AND WATER RATES HAVE AGAIN BEEN RAISED (THEY

HAD ONLY BEEN RAISED IN JULY) BY 90P/C ON THE BASIS OF HIGHER POL COSTS. THE GKR UNDER PRESSURE FROM US INSTITUTED A CONSIDERABLE INCREASE IN POL PRICES IN DECEMBER AND W ARE ENJOINING THEM TO INCREASE THEM AGAIN BY ROUGHLY 90 P/C IN THE WAKE OF FURTHER INTERNATIONAL POL PRICE INCREASES. THERE IS SO FAR NO RPT NO PROGRESS ON BANNING OF LUXURY GOODS (AS YOU KNOW THE IMF OPPOES US ON THIS).

D. A SUPPLY OF DOMESTICALLY PRODUCED GOODS WAS TO BE

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INCREASED. THROUGH SPECIAL CREDIT AND OTHER ARRANGEMENTS, PROJECTS IN AGRICULTURE, FORESTRY AND INDUSTRY WERE TO BE ENCOURNAGED. IT IS STILL TOO EARLY TO REPORT ANY PROGRESS IN THIS AREA. HOWEVER IT SHOULD BE NOTED THAT THE PRICE OF VEGETABLES IN PHNOM PENH DECLINED IN JANUARY DUE LARGELY TO VEGETABLE PRODUCTION BY REFUGEES.

E. THE FLOW OF GOODS FROM ABROAD WAS TO BE MAINTAINED. OUR PROPOSAL HAD ASSUMED A CONSTANT VOLUME OF AID-FINANCED IMPORTS UNDER THE CIP, AND INDEED OUR ORIGINAL PROPOSAL HAD ENVISAGED THE ELIMINATION OF RESTRAINTS ON IMPORT DEMAND. HOWEVER ECONOMIC ASSISTANCE FUNDING CONSTRAINTS PRECLUDED THIS COURSE. THE STRATEGY OUTLINED BY US ORIGINALLY WOULD HAVE REQUIRED CONSIDERABLY MORE FUNDINGTHAN THE \$95 MILLION OF NEW OBLIGATIONAL AUTHORITYWHICH IS BEING AUTHORIZED DURING FISCAL YEAR 1974. A SEPERATE MESSAGE WILL OUTLINE PROGRAMMING AND FUNDING ADJUSTMENTS WHICH WILL BE NEEDED TO TAILOR THE PROGRAM TO THE FUNDS AVAILABLE.

F. ADEQUATE PROVISION WAS TO BE MADE FOR THE NEEDS OF THE REFUGEES DISPLACED BY THE WAR. A NEW REFUGEE RESETTLEMENT AGENCY HAD BEEN PROPOSED AND THE NEGOTIATION OF ITS ESTABLISHMENT MADE A KEY ELEMENT OF THE NEW PROGRAM. IN JANUARY, AS A RESULT OF A JOINT U.S./GKR EFFORT THE SHAPE OF THE ORGANIZATION WAS DRAWN UP AND LEGISLATION CREATING IT DRAFTER. THAT PROCESS HAS NOW BEEN COMPLETED AND THE ORGANIZATION LEGALLY ESTABLISHED. IN THE NEXT FEW WEEKS A MANAGEMENT STAFF WILL BE SELECTED AND OPERATIONS WILL CONFIDENTIAL

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GET UNDERWAY. THE PROBLEM THIS ORGANIZATION WILL FACE HAS BEEN AGGRAVATED BY THE RECENT HOSTILITIES IN THE PHNOM PENH VICINITY WHICH INVOLVED THE TEMPORARY ABANDONMENT OF SOME RESETTLEMENT AREAS NORTHWEST OF THE CITY. IF THE OUTCOME OF THE FIGHTING AROUND PHNOM PENH IS FAVORABLE TO THE GOVERNMENT, AS WE NOW EXPECT, THERE WILL BE CONSIDERABLE SCOPE FOR THE WORK OF THE FOUNDATION IN THE METRO-POLITAN AREA OF THE CAPITAL. THE GOVERNMENT HAS AGREED TO AMPLE FUNDING OF THE FOUNDATION FROM COUNTERPART FUNDS. G. TO COUNTER THE DECLINE IN INCOME OF PEOPLE WHO RELY ON SALARIES, AN IMMEDIATE PAY RISE WAS TO BE GIVEN. OUR ORIGINAL PROPOSAL HAD CONTEMPLATED A 15 P/C IMMEIDATE PAY RISE. IT HAD ALSO CONTEMPLATED AN EXTRA SUPPLEMENT FOR RICE CONSISTENT WITH A POSSIBLE INCREASE IN THE OFFICIAL PRICE OF RICE. FOR THE TIME BEING, THE OFFICIAL PRICE OF RICE WILL NOT BE CHANGED AND THE RICE SUPPLEMENT ITSELF WILL NOT BE INITIATED. AFTER REVIEW OF THE SALARY SITUATION WITH THE GOVERNMENT, IT WAS AGREED THAT A 3.000 RIEL PER EMPLOYEE WAGE SUPPLEMENT WOULD BE GRANTED. THIS WAS ROUGHTLY 25 P/C OF AVERAGE GOVERNMENT MONTHLY INCOME, THE FLAT AMOUNT BENEFITING THE LOWEST PAID EMPLOYEE THE MOST.

3. OVERALL THE RESULTS THUS FAR HAVE BEEN MIXED, AND INDEED GIVEN THE DIFFICULITY IN OBTAINING ACCURATE INFORMATION AND THE ARCHAIC NATURE OF GKR STATISTICS AND PRICE INDICES, IT IS NOT EASY TO SAY, AS YET, WHAT THE TREND IS. THE MOST STRIKING RESULT HAS BEEN THE DECLINE IN THE PRICE OF RICE, OVERWHELMINGLY THE RESULT OF U.S. ACTIONS RATHER THAN GKR ACTIONS. HOWEVER THE HEART OF THE PROBLEM

HAS ALWAYS BEEN RICE AND THE UPWARD SPIRAL IN THE RETAIL PRICE OF RICE HAS BEENREVERSED. IN ADDITION, SOME FOOD PRICES SUCH AS FRESH FISH ANDCERTAIN VEGETABLES HAVE DECLINED. MOST OTHER PRICES CONTINUE TO RISE. THE OFFICIAL WORKING CLASS INDEX INCREASED 12 P/C IN JANUARY BUT RICE IS ONLY 10 P/NUOF THE OVERALL INDEX WHEREAS IT SHOULD PROBABLY BE ABOUT ONE THRID AND THE TYPE OF RICE ON WHICH THE INDEX IS BASED IS DOMESTIC RICE WHICH HAS NOT DECLINED AS MUCH AS THE AMERICAN RICE. IT IS THE AMERICAN RICE WHICH MOST OF THE CITY IS NOW CONSUMING. THE UNOFFICIAL PRICE INDEX KEPT BY US SHOWS AN INCREASE OF ABOUT 9 P/C IN JANUARY. WHILE THIS IS ABOUT 2 PERCENT MORE THAN OUR OWN INDX INCREASED JANUARY A YEAR AGO, LAST YEAR RICE WAS STARTING TO INCREASE IN PRICE AT THIS TIME

RATHER THAN DECLINE. WE HOPE SOON TO BE ABLE TO PERFORM A BETTER CONFIDENTIAL

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ASSESSMENT OF THE OVERALL PRICE SITUATION. IN GENERAL WE ARE OF THE VIEW THAT FURTHER PROGRESS IN THE NEW ECONOMIC POLICY IS POSSIBLE UNDER THE LONG BORET GOVERNMENT. BUT WE ARE ALSO KEENLY AWARE THAT SUCH PROGRESS WILL BE IN NO SMALL MEASURE A FUNCTION OF OUR WILLINGNESS AND OUR ABILITY TO WORK WITH THE GKR IN ADDRESSING THESE PROBLEMS. IT IS ALSO CLEAR THAT THE BASIC SOLUTION TO THE ECONOMIC PROBLEMS BESETTING THE COUNTRY HANGS ON PROGRESS BY THE GKR MILITARILY AND IMPROVEMENT IN THE SECURITY SITUATION.

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